



THE SILVER FOX ADVISOR

Silver Fox Advisors Monthly Newsletter



Six Short Years Ago

*By Richard Hendee,
A Silver Fox Advisor*

In April of 2020, just six short years ago, the business world and the world as we knew it changed as a new word hit us all very hard. “Covid 19” was that word and no one really planned for it, but for the rest of 2020 and 2021 we all dealt with it.

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Celebrating 40 Years of Excellence and Leadership

Silver Fox Advisors’ History Corner

The Silver Fox Advisor organization is celebrating its 40th Anniversary this year, and over the course of the 2026 calendar year we will be sharing with you some of our history and memories in our Monthly Newsletter. Each month we will feature a brief write—up on some of the more historical highpoints of the past 40 years in this “Silver Fox Advisors’ History Corner”. We hope you find this information of interest, and you will probably know or have heard of some of the individual Silver Fox Advisors who made the organization what it is today.

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Leadership Training / Mentoring Corner

In August 2025 Newsletter, the Silver Fox Advisors started a series called “The Leadership/Mentoring Corner” in which we posed a thought-provoking situation for you to think about and put yourself into asking yourself – “What are your next steps”.

March Leadership Situation Responses

Sam is the Executive Director of a non-profit public charity organization that provides support to the homeless community in a large metropolitan city. The organization has been in continual operation for more than 30 years and its founder (Harold) treats the organization as it is his own personal charity, in that his name is part of the name of the non-profit, he is only available to meet when he is not running his electrical business or traveling and he demands to be part of every meeting and every decision that is made.

[Read the full Situation and What Should Your Next Steps Be?](#)

April Leadership Situation

Steve, team leader, is managing a group working on an important, time-sensitive project with a tight deadline. Two of the team’s strongest performers are in growing conflict over how to approach the work. One employee advocates for a fast, innovative strategy that could yield impressive results but carries some risk. The other prefers a careful, methodical process that minimizes errors but may slow progress.

[Read the Situation](#)

Business Tips from the Editor

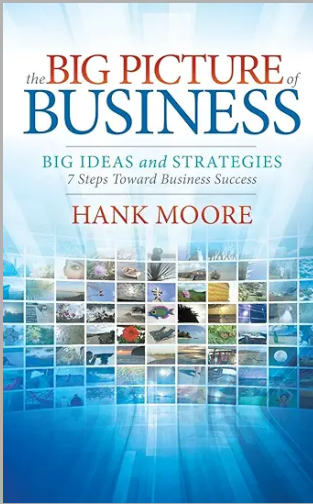
By Dick Hendee, A Silver Fox Advisor

“Trust But Verify”

“Trust But Verify” began an often-used phrase on the world political stage in the 1980’s and I think it could become a phrase that gains momentum in the business world in the near future. There are many business leaders today whose eyes glaze over when they look at their company’s financial statements, mainly because they do not have financial backgrounds, so they depend on their internal CFO, Controller or financial accounting team to print the financial statements off the “Quick Books-System” and think “well they must be right” and don’t ask questions or make inquiries as to “what the numbers actually mean”?

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Book of the Month



SEVERAL SILVER FOX ADVISORS HAVE WRITTEN BOOKS SHARING THEIR BUSINESS EXPERIENCES AND EXPERTISE. THESE BOOKS CONTAIN INFORMATION THAT YOU MAY FIND HELPFUL TO YOU AND YOUR BUSINESS.

[CLICK HERE FOR MORE INFORMATION](#)

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Our Speaker:



Kris Larson
President and CEO
Downtown Houston

Register Today!
As FIFA World Cup approaches, Kris Larson, President and CEO of Downtown Houston, shares insights on Downtown's transformation, current momentum, and the bold vision shaping its future as Houston prepares to welcome the world.

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